SHI & CISCO Partner Profile

Transform your IT infrastructure

As a Cisco Gold Integrator Multinational Certified Partner backed by certified experts, SHI delivers complete and customisable Cisco solutions delivering your digital transformation business outcomes..

Certifications & Specialisations

- Gold Integrator Multinational Certified Partner
- Advanced Enterprise Networks Architecture Specialisation
- Advanced Data Center Architecture Specialisation
- Advanced Collaboration Architecture Specialisation
- Advanced Security Architecture Specialisation
- Cisco Hyperflex Specialisation
- Multiple Enterprise Agreement Authorisations
- Customer Experience Specialisation
- Cisco IoT Specialisation
- Collaboration SaaS Specialisation
- Multiple Public Sector Partner Authorisations

SHI at A Glance

Founded in 1989, SHI is a global provider of software, hardware and custom IT solutions to Corporate, Enterprise, Public Sector and Academic customers of all size

- £12 billion in annual revenue
- 5,000+ employees across 35+ offices throughout the U.S.,
- Canada, Europe and Asia Pacific
- Nexus Integration Center — 45,000+ square-foot of warehousing and configuration
- Largest Minority and Woman Owned Business Enterprise (MWBE) in the U.S.

CISCO Services & Practices

- SMARTnet Management
- Security
- Data Centre
- Collaboration
- Meraki
- Networking
- Enterprise Networking
- Mobility

CISCO Certified Experts

SHI has fully-staffed, Cisco certified professional teams including CCIE's, who've met stringent Cisco prerequisites to support each specialisation.

- Dedicated Architecture Account Managers possess a strong understanding of Cisco technology concepts, including the function of advanced features necessary to effectively deliver end-to-end Cisco network solutions and wide area application services.

- Certified Presales Systems Engineers identify your unique technical, business and technological requirements to create solutions that effectively employ Cisco technology.

- Certified Cisco Field Engineers install, configure, monitor and support the advanced capabilities of Cisco solutions

Optimise your current and future IT investments with any of our following Cisco practices!

SMARTnet

Our Cisco SMARTnet Practice has a number of dedicated experts and world class tools to help you:

- Co-term and consolidate contracts
- Ensure appropriate SMARTnet support levels are assigned
- Prevent contracts from expiring

Security

SHI is Advanced Security Architecture ATP certified and can perform:

- Security Posture Reviews
- Evaluations of your IT Security environment through our Security Assessments
- Demonstrations and training in our Security lab

Data Centre

SHI is Advanced Data Center Architecture Specialisation ATP certified, HyperFlex Authorised and can help you:

- Understand your business challenges and translate those into data centre solutions
- Develop Private Cloud architectures based on Cisco UCS, Nexus, and MDS, along with storage and virtualisation options
- Provide expert level demonstrations and Proof of Concepts to evaluate technology

Collaboration

SHI is Advanced Collaboration Architecture Specialisation ATP Certified and will help you understand the nuances of Cisco collaboration and licensing as well as:

- Provide training and demonstrations in a Collaboration lab on a variety of Cisco collaboration products as well as multi-location environments
- Design and architect technical solutions for your business problems
- Help you understand, select and deploy Cisco collaboration services like WebEx and Cloud Voice, Video and Contact Centre services supporting Hybrid working.

Enterprise Networking

SHI is Advanced Enterprise Networking ATP certified with the skills to help you transform your business and deploy the latest Hybrid networking technologies including:

- Network Reviews and Proof of Concepts including LAN, WiFi & WAN technologies
- The latest technology offerings such as Meraki Cloud Networking, Intent-Based Networking including SD-Access & SD-WAN
- Value added services such as full WLAN Design and Surveys

Contact your SHI Account Executive or call +44 01908 300 370 to get started today!

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